

exceet Secure Solutions, NEXIONA and Tech Data Partner to introduce one of the securest gateways in the market

- exceet Secure Solutions and NEXIONA enter technology partnership
- Introduction of a highly secure edge gateway
- Edge gateway includes MIIMETIQ EGDE IoT Platform from NEXIONA to ensure full data control for users.

Düsseldorf/ Barcelona, 15. October 2018 – exceet Secure Solutions, a specialist in large scale cryptography and security technologies and NEXIONA, an IoT middleware software company reached a technology agreement to introduce a highly secure edge gateway aiming at those customers who require the highest levels of security with complete control of their data.

exceet Secure Solutions launched a highly secure gateway running a complete IoT platform from NEXIONA (an adapted version of its MIIMETIQ EDGE) directly on device in Docker containers.

This agreement was possible thanks to the partnership Tech Data Germany has with both parties (exceet Secure Solutions and NEXIONA). As a value add distributor with a new IoT & Analytics unit Tech Data recommended Nexiona IoT solutions out of a broad portfolio to exceet Secure Solutions.

“With this technology partnership the gateway will be able to manage local data and its connectivity with the corporate network. The gateway used by exceet connect BASE is not only equipped with a managed crypto chip, which allows an almost configuration-free and at the same time secure implementation, but also comes with a complete Docker runtime environment, which makes it especially easy for developers to distribute and maintain their IoT applications. Thus, the MIIMETIQ Edge provided as a Docker Container is an ideal companion for all customers who not only want to have full control over their gateways, but also want to keep the use of the data under control at all times.” says Christian Schmitz, Managing Director of exceet Secure Solutions.

“Data ownership and platform control is a major request in the market. Besides edge computing increasing security on the gateways is a major pain point in IoT environments. That is why this partnership is a real high value adding agreement to benefit customer needs. One of the major reasons why we all agreed in this powerful partnership is that there are already a lot of customers asking for that specific solution. Our intention is to create an IoT ecosystem that can perfectly match market needs” says Jaume Rey, CEO of NEXIONA.

“The joint effort of Exceet, NEXIONA and Tech Data will make a powerful solution available to all customers with needs of high levels of data control and ownership. I am happy that Tech Data could initiate this partnership making use of our holistic eco system. This is one of the strengths of Tech Data: connecting Business Partners to the best vendors in order to find state of the art reselling solutions for our partners”, says Peter Bachl, IoT Business Development Manager at Tech Data in Germany.

exceet secure gateways with MIIMETIQ installed will be available from Q1 - 2019

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About exceet Secure Solutions

exceet Secure Solutions is specialized in secure networking solutions and offers software, hardware, consulting and services. The focus is on IoT solutions and IT security with special expertise in healthcare and industry. The range is supplemented by hardware security modules (HSMs), PKI solutions and products and services for qualified signatures and time stamps, including trust center operation.

About NEXIONA

NEXIONA is a software manufacturer based in Barcelona (Spain) with an office in Oxford (UK). NEXIONA creates software tools for System Integrators to connect, compose, control and integrate any type of hardware and software to build private IoT platforms (deployed on cloud or on premise).

MIIMETIQ is the IoT technology developed by NEXIONA. Diverse clients such as Arqiva, Ricoh, IBM, Hipra, Delphi, enjoy its flexibility, scalability and security. With an existing, and growing, bank of 120 communication protocols MIIMETIQ can integrate with any type of device or business system via any network. MIIMETIQ thus solves one of the fundamental obstacles encountered by many system integrators; the requirement to connect to a wide variety of ‘things’, collect data from them and use this in meaningful ways to improve business outcomes.

About TECH DATA

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 83 on the Fortune 500® and has been named one of Fortune's World's Most Admired Companies for nine straight years.